

Message Text

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PAGE 01 STATE 178418
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COM/OED/MEPD/JPHILBRICK/LW
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COM/OED/MEPD/SMCONGER, DIR.
STATE/EUR/CE/RCASAGRANDE (PHONE)
COM/OIM/LKUUS (INFO)

-----032911 150101Z /62

P 142328Z JUL 78
FM SECSTATE WASHDC
TO AMEMBASSY BERN PRIORITY

UNCLAS STATE 178418

E.O. 11652: N/A

TAGS: BENC, SZ

SUBJECT: MAJOR PROJECT: DITRON: HOSPITAL EQUIPMENT

REF: (A) BERN 3382; (B) BERN 3138

1. MAJOR EXPORT PROJECTS DIVISION USDOC LOCATED FOLLOWING
INTERESTED FIRMS:

(A) AMERICAN HEALTH FACILITIES INTERNATIONAL
2020 RIDGE AVENUE
EVANSTON, IL 60201
TEL: 312-866-4870
TELEX: 28 9481 AHS PACDV EVN
ATTN: OLGA HAIGH, MARKETING ADMIN. MGR.

(B) HOSPITAL CORPORATION OF AMERICA, INTERNATIONAL
P. O. BOX 550
ONE PARK PLAZA
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NASHVILLE, TENNESSEE 37202
TEL: 615-327-9551
TELEX: 555134 HCA CORP NAS
ATTN: GENE BURTON, V.P. MATERIALS MANAGEMENT

(C) APELCO INTERNATIONAL
500 SKOKIE BOULEVARD

NORT;BROOK, ILLINOIS 60062
TEL: 312-564-4300
TELEX: 289485 APELCO NBRK
ATTN: ALVIN LEVER

(D) HOSPITAL AFFILIATES INTERNATIONAL
4525 HARDING ROAD
NASHVILLE, TENNESSEE 37205
TEL: 615-383-4444
TELEX: 554309
ATTN: PHILIP BREDESEN, V.P. INTERNATIONAL OPERATIONS

2. AMERICAN MEDICAL INTERNATIONAL HAD SOME INTERESTING COMMENTS ON THIS PROJECT. AMI DREW UP THE REQUIREMENTS LIST FOR THE KUWAITIS AND WILL BE ASKED TO EVALUATE THE BIDS IN A SUPERVISORY CAPACITY. AMI STATED THAT IT IS SURE THE KUWAITIS WISH TO DEAL WITH MANUFACTURERS NOT TURNKEY SUPPLY HOUSES. AMI ALSO COMMENTED THAT IT WAS SURE LARGE U.S. MANUFACTURERS OF HOSPITAL EQUIPMENT WERE ALREADY AWARE OF THIS OPPORTUNITY SINCE IT IS A PUBLIC TENDER. IF EMBASSY WISHES, IT MAY PASS ABOVE COMMENTS TO MR. PIERRE ALONG WITH THE NAMES AND ADDRESSES PROVIDED. CHRISTOPHER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 14 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE178418
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Document Unique ID: 00
Drafter: OED/MEPD/JPHILBRICK/LW
Enclosure: n/a
Executive Order: N/A
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Expiration:
Film Number: D780290-0032
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780758/aaaabwsq.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Secure: OPEN
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Subject: MAJOR PROJECT: DITRON: HOSPITAL EQUIPMENT
TAGS: BENC, SZ
To: BERN
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Review Markings:
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